

**DiscNW**  
**Profit & Loss**  
 January through December 1997

	Jan - Dec 97
<b>Income</b>	
<b>Tournament Revenue</b>	
<b>Potlatch</b>	
Registration fees	19,215.51
<b>Total Potlatch</b>	19,215.51
Orcas	900.00
Turkey Bowl	155.00
KidReach	96.00
<b>Total Tournament Revenue</b>	20,366.51
<b>Other Revenues</b>	
<b>Merchandise Sales</b>	
Merchandise Sales - Other	12,485.04
No Tax	290.00
<b>Total Merchandise Sales</b>	12,775.04
<b>Donation</b>	
Corporate donations	1,455.00
Individual donations	995.00
<b>Total Donation</b>	2,450.00
<b>Other Income</b>	
UPA Membership Dues	1,075.00
Reimbursement	693.18
Other Income - Other	340.00
bank adjustment	201.20
<b>Total Other Income</b>	2,309.38
<b>Total Other Revenues</b>	17,534.42
<b>Leagues Revenue</b>	
<b>Spring</b>	
Spring League	6,195.00
Verns	405.00
<b>Total Spring</b>	6,600.00
<b>Fall</b>	
Hat	3,960.00
<b>Total Fall</b>	3,960.00
<b>Summer</b>	
Hat	3,115.00
<b>Total Summer</b>	3,115.00
<b>Juniors</b>	1,607.00
<b>Total Leagues Revenue</b>	15,282.00
<b>Total Income</b>	53,182.93
<b>Expense</b>	
<b>Tournament Expense</b>	
<b>Potlatch</b>	
Fields	7,403.00
Party	5,867.91
Food	2,014.75
Misc Supplies	1,827.42
Entertainment	925.00
<b>Total Potlatch</b>	18,038.08
Orcas	
Misc	1,239.10
<b>Total Orcas</b>	1,239.10
KidReach-Fields	96.00
<b>Total Tournament Expense</b>	19,373.18

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<b>Leagues Expense</b>	
<b>Spring</b>	
<b>Spring League</b>	
Fields	6,148.00
Misc	600.00
<b>Total Spring League</b>	6,748.00
<b>Verns League</b>	
Misc	828.65
Fields	496.00
<b>Total Verns League</b>	1,324.65
<b>Total Spring</b>	8,072.65
<b>Juniors</b>	2,191.75
<b>Summer</b>	
<b>Summer Team</b>	
Misc	993.38
Fields	420.00
<b>Total Summer Team</b>	1,413.38
<b>Total Summer</b>	1,413.38
<b>Fall</b>	
<b>Fall Hat</b>	
Fields	700.00
Misc	388.00
Refunds	30.00
<b>Total Fall Hat</b>	1,118.00
<b>Total Fall</b>	1,118.00
<b>Total Leagues Expense</b>	12,795.78
<b>Other Expenses</b>	
<b>Merchandise Purchases-Other</b>	
Discs	4,720.89
Shirts	2,698.50
<b>Total Merchandise Purchases-Other</b>	7,419.39
<b>Total Other Expenses</b>	7,419.39
<b>Program and Supporting Expenses</b>	
<b>Other</b>	
<b>Marketing</b>	
<b>UPA</b>	
Memberships	1,075.00
Internet	180.00
Merchandise	149.20
Phone	115.02
Copying	98.29
Misc	90.00
Postage	35.67
<b>Total UPA</b>	1,743.18
<b>Total Marketing</b>	1,743.18
<b>Other - Other</b>	517.43
<b>Total Other</b>	2,260.61

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<b>Administration</b>	
Memberships	725.00
Hardware	601.85
Special	200.00
Insurance	165.00
Fees	150.00
Supplies	110.89
Licenses	75.00
Copying	69.25
Postage	50.75
Subscriptions	15.15
<b>Total Administration</b>	<u>2,162.89</u>
<b>Taxes</b>	
Sales Tax (Local and State)	953.86
<b>Total Taxes</b>	<u>953.86</u>
<b>Communication</b>	
Hotline	176.20
Website, Internet	150.00
Local Phone	90.80
Long Distance	32.38
<b>Total Communication</b>	<u>449.38</u>
<b>Payroll</b>	
Webteam Leader Stipend	250.00
<b>Total Payroll</b>	<u>250.00</u>
<b>Charitable Donation</b>	200.00
<b>Bank Charges</b>	
Canadian exchange adj	98.33
Returned Check	45.00
Stop Payment Fee	7.00
<b>Total Bank Charges</b>	<u>150.33</u>
<b>Total Program and Supporting Expenses</b>	<u>6,427.07</u>
<b>Total Expense</b>	<u>46,015.42</u>
<b>Net Income</b>	<u><u>7,167.51</u></u>